

tecMATE



Manufacturing products for Honda since 1988, then started up

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TMBE (Belgium) 1994

TMSA (South Africa) 1996

TMNA (North America) 2004

TMJP (Japan) 2021



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Designed by TecMate engineers in Canada

**Manufactured by TecMate South Africa &
2 TecMate partner factories (since 1994 & 2006)**

+ Under supervision of our engineering team
> QA process controlled through-out

we care about

QUALITY

tecMATE

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tecMATE
PRO Dealer

www.tecmate.com

Synchronize



Ignition



Battery



tecMATE

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Ignition



Battery



CONSUMER

www.optimize1.com

Chargers



Cables



Testers



USB chargers



Ware



Optimate High Performance
Battery Chargers

Warranty & Repair

2-Year warranty

- > from date of purchase (*receipt / electronic*)
- > from manufacturing date + 6 months (up to 12)
 - > *MMYY code printed on product*

Product is shipped at our cost

- > IN for inspection and repairs
- > OUT following repair
 - > charged : *any parts damaged due to negligence*

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OptiMATE High Performance Battery Chargers

Warranty & Repair

3-Year product replacement warranty

- > from date of purchase (*receipt / electronic*)
- > from manufacturing date + 6 months (up to 12)
 - > *MMYY code printed on product*

Product is shipped at our cost

- > OUT if unrepairable (DOB / manufacturing error)
- > IN for inspection to determine fault
- > OUT after repair



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Warranty

3-Year product replacement warranty

Conditions:

Product unrepairable

- > DOB (dead / damaged out of box)
- > Electronic error
- > Ingress (e.g. water, dirt if rating is IP54)

New product is shipped at our cost

tecMATE

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TM → LeMans → DLR → User

tecMATE

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TM → LeMans → DLR → User

Service

TM

tecMATE

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Sell

TM → LeMans → DLR → User

After sales

TM

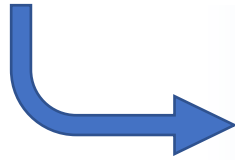
Call : by phone during office hours

Web : after hours (we'll be in contact)



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Service



Call : by phone during office hours
Web : after hours (we'll be in contact)

What we need from the product owner / reseller

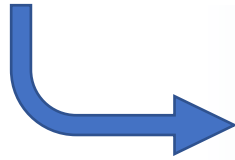
Proof of purchase & understanding

- > receipt, printed or electronic
- > explanation so that we fully understand the issue
 - > short video
 - > written / call to explain & discuss

tecMATE

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Service



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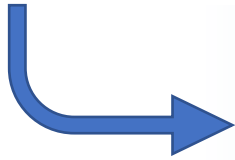
Action

- > assist, repair or replace

tecMATE

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Assistance



Call : by phone during office hours

Web : after hours (we'll be in contact)

Why / What about?

Questions

- > on our products and how they **are** should be used.
- > we know batteries and how they work.

Info

- > Web: Product videos & FAQs
- > **optimize1.com** or **tecmate.com**



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Sell

TM → LeMans → DLR → User

After sales

We care about

SERVICE

tecMATE

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Sell

TM → LeMans → DLR → MSRP

MSRP

Protected – MAP (USA 100% / CAN 90%)
> dealer **profits** 😊

tecMATE

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Sell

TM → LeMans → DLR → MSRP

MSRP

Protected – MAP (USA 100% / CAN 90%)

> dealer profits



> Le Mans profits



tecMATE

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Sell

TM → LeMans → DLR → MSRP

MSRP

Protected – MAP (USA 100% / CAN 90%)

> dealer **profits**



> Le Mans **profits**



> TecMate **profits**



tecMATE

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Sell

TM → LeMans → DLR → MSRP

~~MSRP~~

~~Protected~~ – *sell at market price*

> dealer ~~profits~~ sells 🤔

> Le Mans profits less 😞

> TecMate profits 😜



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Sell

TM → LeMans → DLR → MSRP

MSRP

MAP protected = we care about

PROFIT

Optimate High Performance Battery Chargers

They also care about **QUALITY, SERVICE & PROFIT**

Co-branded (powersport & motorsport)



Recommended / endorsed by:



Making it easier to pick a charger

BRONZE

- Easy
- Automatic
- Charge & maintain

SILVER

- Smarter
- Automatic, more features
- Save, charge & maintain

GOLD

- Advanced
- Selectable, most features
- Save, test, charge & maintain

LITHIUM

- Expert
- Specific features, BMS reset
- Reset, save, test, charge & maintain

OFF-GRID

- Eco-smart
- Automatic, special features
- Save, test, charge & maintain

PRO

- Professional
- Selectable, special features
- Save, charge, test, Power-supply

DISCOVER MORE ABOUT OUR SERIES:



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- Professional
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DISCOVER MORE ABOUT OUR SERIES:



BRONZE

NEW PRODUCT

Optimate 2
(Duo 12V2A)

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DUO = **LEAD-ACID** **12V** **+** **LITHIUM** **12.8V**

MSRP: \$82.95
MFG#: TM-551
LeMans#: 3807-0572

Optimate High Performance
Battery Chargers

BRONZE

NEW PRODUCT

Optimate 2
(Duo 12V2A)

**P
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MFG#: TM-551

LeMans#: 3807-0572



TM-571

3807-0573



Optimate High Performance
Battery Chargers

BRONZE

NEW PRODUCT

Optimate 2
(Duo 12V2A)

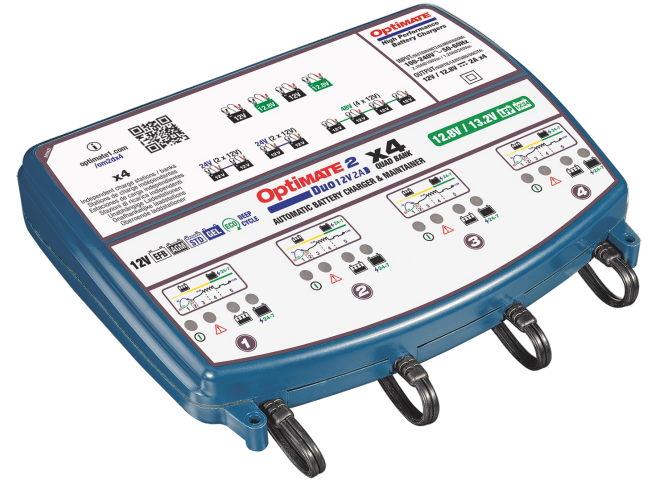
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MFG#: TM-551
LeMans#: 3807-0572



TM-571
3807-0573



TM-575
3807-0574

DUO = **LEAD-ACID** 12V + **LITHIUM** 12.8V

Optimate High Performance
Battery Chargers

LITHIUM

NEW PRODUCT

OptIMATE lithium

LFP 4s 6A

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REPLACES TM-291
3807-0138



MSRP: \$141.95
MFG#: TM-391
LeMans#: 3807-0597

LOW VOLTAGE SAVE from as low as 0.5V

POWER RESET rapidly re-energizes battery

AUTOMATICALLY ADJUSTS CURRENT to match battery size and condition

TUNE MODE PROTECTS VEHICLE'S BATTERY

when adjusting settings / updating software



PRO

NEW PRODUCT

Optimate PRO1
Duo 12V 10A

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**REPLACES OPTIMATE PRO-S
3807-0055**



MSRP: \$209.95
MFG#: TM650US
LeMans#: 3807-0598

3 SELECTIONS: 12V Lead-Acid, 12.8V LiFePO4, or PowerSupply

Pb ✓
LFP ✓✓
V ≥ 11V ✓
Su ✓✓✓✓

SMART RECOVERY MODE for deep discharged batteries

AUTOMATIC FAST NEW BATTERY ACTIVATION

PUSH BUTTON ACTIVATED BMS RESET



Optimate High Performance
Battery Chargers



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